

A photograph of a field of yellow flowers, likely rapeseed, with a barn in the background. The scene is captured in a soft, golden light, possibly during sunrise or sunset. A semi-transparent white banner is overlaid across the middle of the image, containing the text 'FCC Input Financing'.

FCC Input Financing

Who am I?

- My name is Stephan Paille
- I represent FCC's Input Financing Program in SW Ontario
- I've been with FCC for 16 years





WE SERVE THE INDUSTRY THAT
FEEDS THE WORLD
— INSPIRING —
POSSIBILITY AND PASSION

OUR HIGHER PURPOSE





The only lender
dedicated 100% to AG

- 2000 employees
- A mandate to serve only agriculture
- We are in touch with producers needs from across the country
- We can easily implement Customer Support Strategies when times are difficult
- Assisted with dedicated lending as a result of Covid – 19 impacts

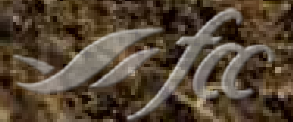
What is an Input Loan?

Dedicated loan to that
specific retailer

Retailer performs
transactions on credit
facility:

- Disbursements when
products are purchased.
- Payments can also be
made at the retailer.

Maximum flexibility!





18-MONTH CROP CYCLE

Helps
manage your
operation's
cash flow





Personalized options





EASY. SIMPLE. FAST.



Input Customers' Feedback

Easy to deal with.

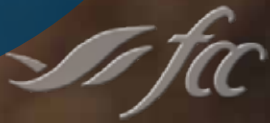
Very good service,
knowledgeable and
friendly.

The professionalism
and flexible

Quick Service.



Finance
seed





Finance
crop
nutrition





Finance
crop
protection



A person wearing a blue and white plaid shirt is shown from the chest down, standing in a field of yellow flowers. They are holding a single flower stem with both hands, examining it closely. The background is a vast field of similar yellow flowers, slightly out of focus. A dark blue circular graphic is overlaid on the right side of the image, containing white text.

Finance
agronomic
services



Finance feed supplements

Energy Products

- Farm Fuel
- Petroleum
- Propane
- Natural gas
- Fuel tanks





Finance
general farm
supplies

SFC

What are the Terms & Conditions?



Financing
available for
up to 100% of
input
purchase

There are four
key terms and
conditions





Custom
limits



Payment:
March 15



%



Prime +
2.95%



fcb



[Faint, illegible text from the document on the clipboard]



GSA

Either part may terminate this Agreement with sixty (60) days written notice to other party.





What is the application
process like?

Apply in 2 ways

- At Retailer
- Apply Online : fcc.ca/inputs



How does it work?



Retailer
invoices
customer

Retailer "pull"
funds from
credit facility to
pay the invoice

Retailer can
"push" funds
back when a
payment is
made



Summary



Thank You!

Insert additional text such as contact
info, etc

