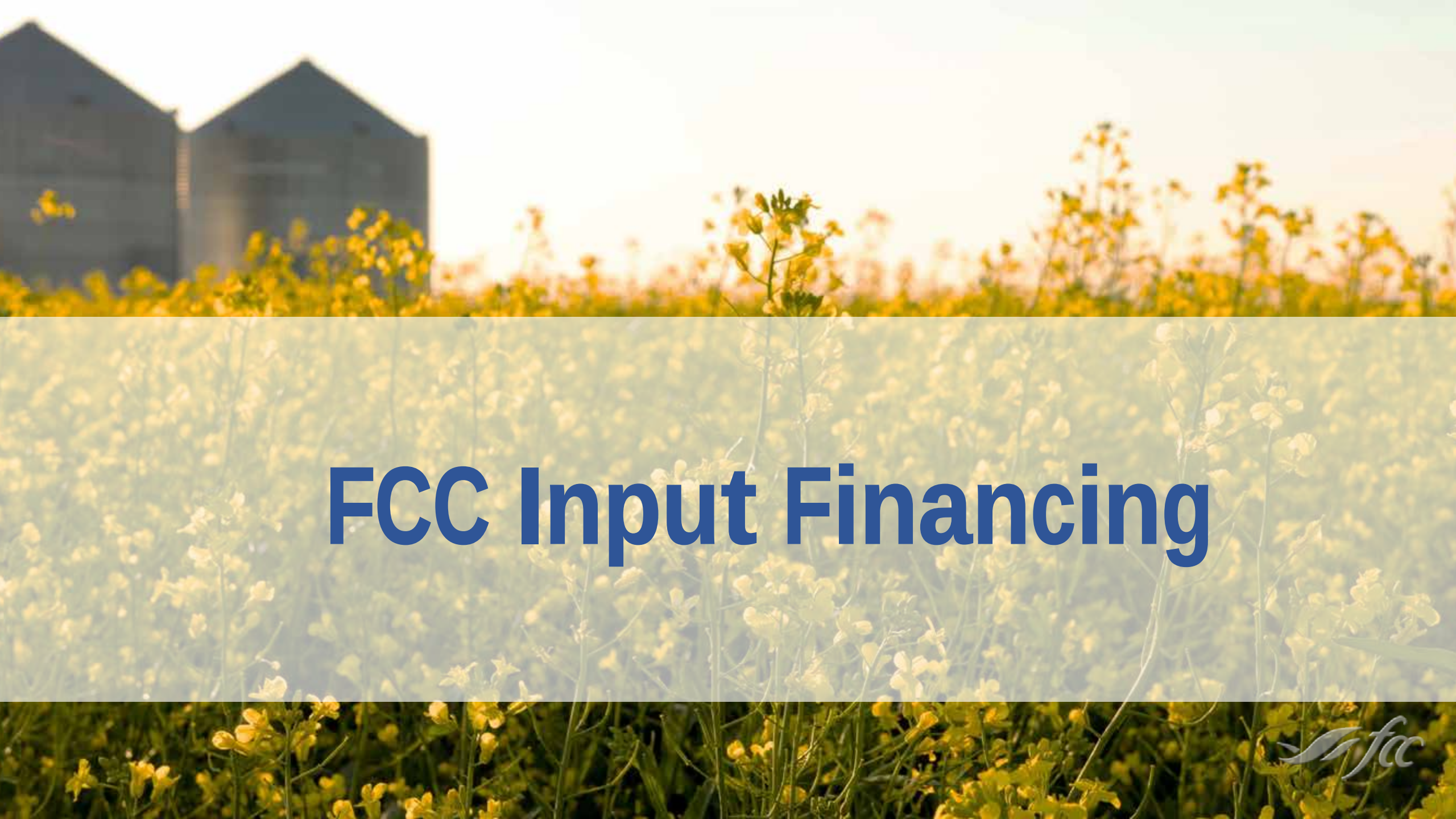


FCC Input Financing

Who am I?

- My name is Stephan Paille
- I represent FCC's Input Financing Program in SW Ontario
- I've been with FCC for 16 years

WE SERVE THE INDUSTRY THAT
FEEDS THE WORLD
INSPIRING
POSSIBILITY AND PASSION
OUR HIGHER PURPOSE

The only lender dedicated 100% to AG

- 2000 employees
- A mandate to serve only agriculture
- We are in touch with producers needs from across the country
- We can easily implement Customer Support Strategies when times are difficult
- Assisted with dedicated lending as a result of Covid – 19 impacts

What is an Input Loan?

Dedicated loan to that specific retailer

Retailer performs transactions on credit facility:

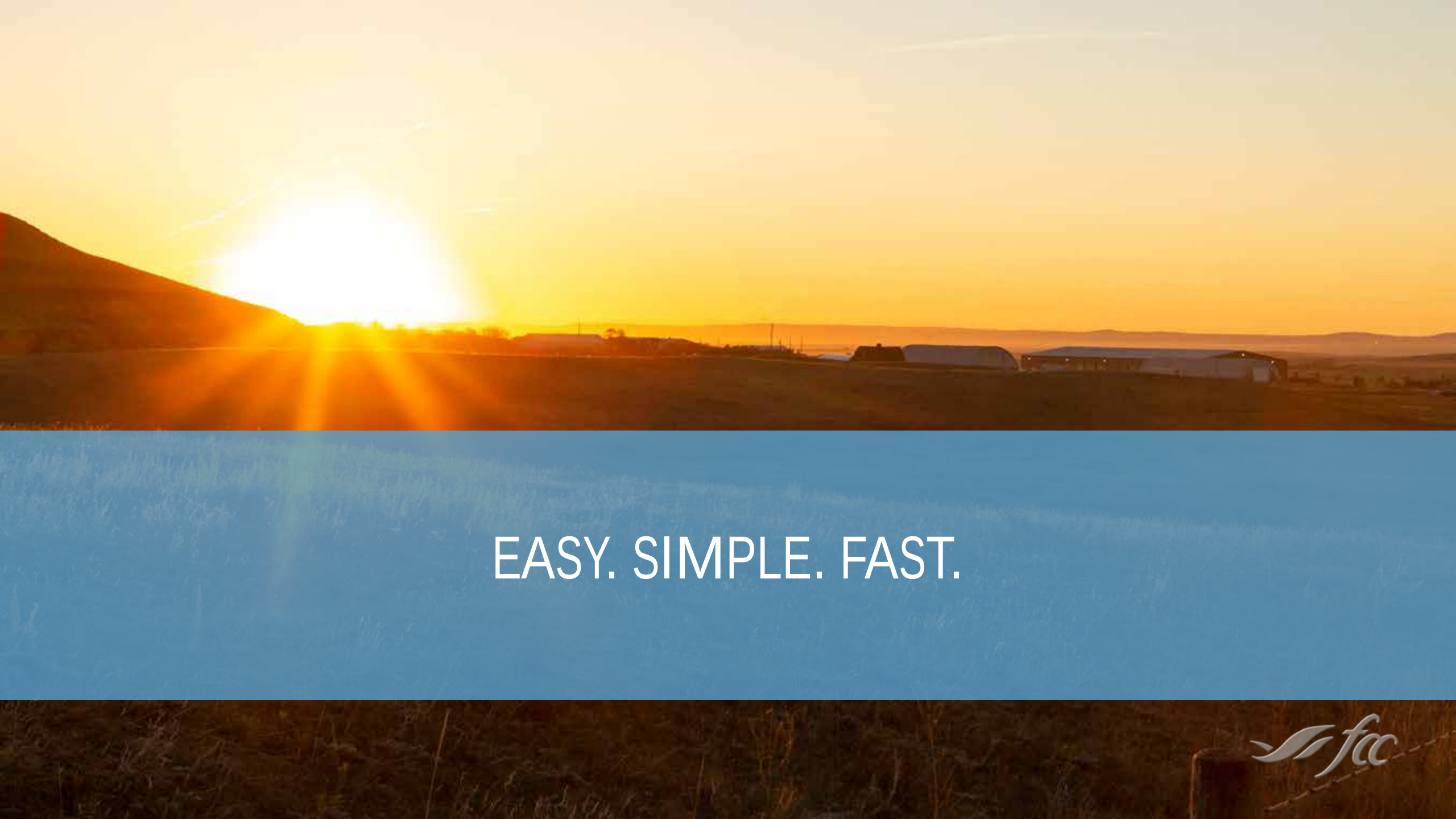
- Disbursements when products are purchased.
- Payments can also be made at the retailer.

Maximum flexibility!

18-MONTH CROP CYCLE

Helps manage your operation's cash flow

Personalized options


EASY. SIMPLE. FAST.

Input Customers' Feedback

Easy to deal with.

Very good service, knowledgeable and friendly.

The professionalism and flexible

Quick Service.

Finance
seed

Finance
crop
nutrition

Finance
crop
protection

Finance
agronomic
services

Finance feed supplements

Energy Products

- Farm Fuel
- Petroleum
- Propane
- Natural gas
- Fuel tanks

Finance
general farm
supplies

What are the Terms & Conditions?

Financing available for up to 100% of input purchase

There are four key terms and conditions

Custom
limits

Payment:
March 15

%
Prime +
2.95%

GSA

What is the application process like?

Apply in 2 ways

- At Retailer
- Apply Online : fcc.ca/inputs

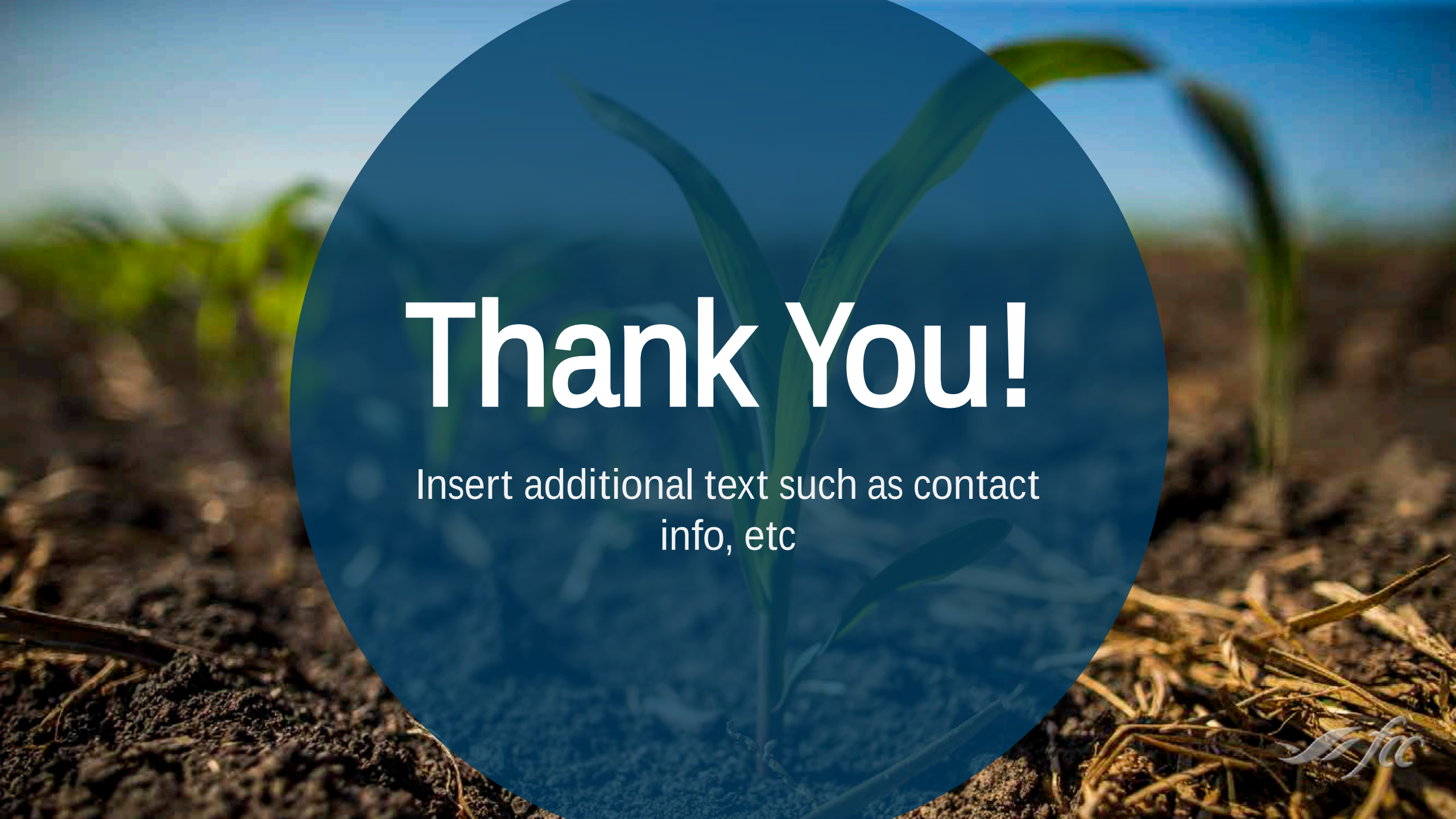
How does it work?

Retailer invoices customer

Retailer “pull” funds from credit facility to pay the invoice

Retailer can “push” funds back when a payment is made

Summary



Thank You!

Insert additional text such as contact info, etc